

Are You Getting the Most out of Microsoft Dynamics GP?



TAKE THE QUIZ TO FIND OUT

When it comes to your business, you want to make sure you're getting the most out of your software. Microsoft Dynamics GP is a powerful accounting platform, and there are certain best practices and tricks of the trade to maximize your operational efficiency. Are you getting the most out of Dynamics GP? Answer the questions below and find out.

QUESTION	ANSWER
Are you utilizing SmartLists to gain visibility?	<ul style="list-style-type: none"><input type="checkbox"/> A. Yes, we use SmartLists to gain some visibility and help with certain processes, like closing the month on time.<input type="checkbox"/> B. We use SmartLists sparingly or not at all.<input type="checkbox"/> C. Yes, we've even had our Dynamics GP partner assist us with creating customized SmartLists.
How are you handling orders when customers are past their credit limit?	<ul style="list-style-type: none"><input type="checkbox"/> A. We usually get manager approval, though it's a time-consuming process.<input type="checkbox"/> B. We've had some orders slip through the cracks — it's not great for our cash flow.<input type="checkbox"/> C. We have a workflow for unique customer situations — we would love software that can automate those processes.
Do you utilize named batches to streamline processes?	<ul style="list-style-type: none"><input type="checkbox"/> A. Somewhat — we're experimenting with organizing and naming our batches.<input type="checkbox"/> B. No.<input type="checkbox"/> C. Absolutely! We have separate batches based on users, that way team members can quickly group documents they're working on together.
Do you have a standardized process for utilizing journal entries?	<ul style="list-style-type: none"><input type="checkbox"/> A. Somewhat.<input type="checkbox"/> B. Not really. Our lack of a process slows us down.<input type="checkbox"/> C. Absolutely. From correcting journal entries to copying entries from spreadsheets and pasting them into the journal entry window, we have a solid process in place.
How many third-party software add-ons (ISVs) are you currently using?	<ul style="list-style-type: none"><input type="checkbox"/> A. 5-7<input type="checkbox"/> B. 4 or less<input type="checkbox"/> C. 8 or more

Interpreting your answers



MOSTLY As:

YOU'RE DOING WELL.

You're serious about reducing time wasted on manual tasks and getting rid of the hassle that comes with unnecessary clicks. You're interested in using your data to make forward-thinking decisions, and you see the value in fixing broken operations and processes. You may be interested in gaining insights into how you can leverage your momentum to see more growth. So, what's holding you back? Do you need a hand convincing your boss that an add-on tool is worth it? Maybe you want to take a look at the benefits for yourself. Don't give up on your search for ever-increasing efficiency — it may be time for a little more digging.

Download this fact sheet to learn more about SalesPad Desktop, the full front-end order entry, purchasing, sales, and inventory management solution that fully integrates with Microsoft Dynamics GP.

[GET THE FACT SHEET >](#)

MOSTLY Bs:

YOU COULD STEP UP YOUR DYNAMICS GP GAME.

You're using Dynamics GP to manage your inventory and accounting, but you don't have processes in place when it comes to gaining visibility and organizing your workflow. Don't despair — there is a wide array of tools that could help you gain the visibility and efficiency you crave. Consider looking into ways you can save time and money by using more software tools on Dynamics GP. Ask yourself if your processes could be better documented and streamlined, and if you would gain from getting more visibility into where your orders are.

Learn how this turf supply company experienced a 100% increase in efficiency on Dynamics GP.

[READ CASE STUDY >](#)

MOSTLY Cs:

YOU'RE A DYNAMICS GP ROCKSTAR WHO'S READY TO LEVEL UP.

You've mastered your workflow, you take advantage of add-ons, and you consult your Dynamics GP partner to ensure you're always growing. Although you've streamlined your processes, you're hitting roadblocks with no solutions from your current software. With the right software sidekick, you can get the solutions you need to leverage your ERP system as your business hub.

Learn why SalesPad Desktop could be the perfect fit for your distribution or wholesale company.

[GET THE FACT SHEET >](#)