



Workflow reimagined

Introducing Cavallo®

Cavallo is the best software in the world for Microsoft Dynamics users. Our products are designed to improve operational processes and provide company-wide visibility at every turn. Boost your operational efficiency, manage your inventory with more control, and improve your customers' experience across the board. As a result, you'll see an unbeatable ROI and a massive increase in profits, all without investing in multiple software packages.

At Cavallo, we extend our focus on workflow beyond the platform and infrastructure boundaries that limit other software. From on-premises to the cloud to distributor-designed business intelligence, Cavallo makes your business work more efficiently.

Who we're not

Cavallo isn't just a CRM solution. It isn't just ERP software. Bulky, non-specified solutions like these are one-size-fits-all, and aren't optimized for your specific needs. These solutions yield the same workflow and functionality for everyone who uses it. Gain the competitive advantage of a dynamic, flexible solution that you can personalize to the needs of your team members and your company. Enjoy unmatched configuration capabilities, tailor-made to accommodate every aspect of your business.

Meeting you where you are

At Cavallo, we are passionate about making our customers as profitable and efficient as possible, no matter their industry. We're also committed to offering products for both Dynamics GP and Dynamics 365 Business Central. Whether you're working in the cloud or on-premises, Cavallo is committed to meeting our customers wherever you're at to guide your growth and provide game-changing solutions.

Where does Cavallo fit in your business?

We divide our solutions into three product families, each of which serve to make an aspect of your business better: Accelerate, Automate, and Analyze.

Accelerate. Target the day-to-day efficiency of individuals and radically improve your order management processes. Extend the capabilities of your third-party ERP platform, and streamline your daily operations to make your team as efficient as possible.

Automate. Go beyond improving the lives of your individual team members to optimize functions across your entire organization. Leverage automated workflows that drastically cut down time spent performing manual functions and reduce the number of clicks necessary to complete tasks. Take human error out of the equation and stay in command of every single order.

Analyze. Experience an unmatched level of business intelligence insights and opportunities to improve your



operations. Analyze your company data to provide real-time views of business performance and predict bottlenecks before they occur. Do more with your data than simply collect it — leverage it to make your company as profitable as it can be.

Why Cavallo?

We've learned a great deal from our customers and their success stories over two decades of optimizing distribution operations. As experts in the industry, no company is better positioned to unlock your business's potential through 100% visibility of your inventory, rich insight into your customer analytics, and an unparalleled level of customization over your user experience. Furthermore, our easy-to-use, no-code software is coupled with a world-class support team, who have earned an NPS score of 95 and will ensure that our products work for you in the best way that they can.

We know the market and we know the technology. Our expansive knowledge of both has created the best-case scenario for our customers: a software solution that meets you where you're at, with flexible on-premises and cloud options that allow new users and Dynamics GP and BC veterans to take their next step, no matter what that may be.

