SALESPAD®
BY CAVALLO

EDI

Integrated product fulfillment, simplified

Transform the Way You Do EDI

Powered by SPS Commerce, SalesPad® EDI streamlines the exchange of information between companies and allows users to stay competitive with big-box retailers. SalesPad EDI brings you into a trading network that connects more than 1,500 companies worldwide. From custom EDI document types to unique business mappings to easily adaptable workflows, EDI works with you to do better business.

EDI in Action

Easily exchange data between your company and the outside world. SalesPad EDI is a difference-maker when managing a multi-channel sales system, where you're pulling in many orders from different outlets. Automate tasks that require interaction with third parties or other integrations to eliminate opportunities for human error. EDI also opens doors for smaller businesses to work with larger customers with full visibility and minimized opportunity for errors, so you can take your selling power to the next level (and the one after that).

⚙ Automated Workflows

🖱 Fewer clicks

🕐 Significantly less waiting waste

👤 Reduced human error

Discover the Advantages of EDI

With SalesPad EDI, you'll take your order processing time from hours to minutes and experience these benefits:

- Decreased mistakes and virtually no chargebacks
- Simple UI that doesn't require EDI expertise
- Enter new markets and gain new customers
- Grow revenue by saving time and money
- Scale your business with quick, automatic, and accurate order processing

"Cavallo® EDI enabled our customer service team to process orders effectively and more efficiently. We can continuously pull orders without worrying about errors, even over the weekend. It's a big plus for Picnic Time, because we're committed to providing good customer service. Our previous system required a lot more time on our part and a lot more clicks. Cavallo EDI is so seamless, you forget it's even there."

- Bonnie Tallada, EDI Coordinator, Picnic Time

Key Features

- **Data control:** Map each EDI document element to the corresponding field that should be set or used in SalesPad, for full control over which data points are sent or retrieved.

- **Customized matching logic:** Set up your own matching rules for inbound documents, so that the right customer is used for every generated sales order.

- **Automated workflows:** Increase productivity and decrease errors with automation. Send outbound documents automatically when sales orders are forwarded through workflow, and redirect orders that should be prevented from moving forward.

- **Retail-standard XML:** Avoid translation errors by using retail-standard XML.

- **No synchronization lag:** Seamlessly share data without worrying about time zones, wait times, or out-of-date inventory data.

Which EDI Package is Right for You?

EDI easily adapts to your business—no matter the size or industry.

- **Essentials package:** For users working with 1–10 trading partners. Limited to our base EDI documents (Outbound 850, Inbound 810, 855, 856, 860, 870).

- **Professional package:** For users working with 11 or more trading partners.

Standard Supported Documents	
Inbound	
850	Purchase Order
856	Advance Ship Notice
860	Order Changes
945	Warehouse Shipping Advice
Outbound	
753	Request for Routing Instruction
810	Invoice
846	Inventory Inquiry/Advice
850	Purchase Order
852	Product Activity Data
855	PO Acknowledgement
856	Advance Ship Notice
870	Order Status Report
875	850 PO for Grocery
880	810 Invoice for Grocery
940	Warehouse Shipping Order

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