



CAVALLO®

PROFIT MAXIMIZATION FOR **MICROSOFT DYNAMICS GP**

**Drive maximum
profitability and flawless
order execution.**

Eliminate efficiency gaps with automated workflows and smart business rules that put you in complete control of order margins. Powerful order entry tools slash manual work, boosting speed and precision.



Learn more at
cavallo.com/gp



Take Advantage of our Profit-Driving Solutions

SalesPad®

Streamline your order-to-cash process with automation, workflows, and business rules to enhance critical order management activities. Revolutionize your order-to-cash process with game-changing automation, smart workflows, and business rules that maximize order management performance and streamline every critical task.

Profit Max Platform™

Leverage data to analyze customer trends, optimize pricing, and master gross margin variance analysis. With this solution, you can spot margin leaks the moment they appear, keeping profits intact and on track and proactively pinpointing and tackling the root causes of erosion.

7x more orders
without
added staff

2-10x increase
in pre-tax
profit

80% cut in order
processing
times

Integrations

Cavallo supports GP users with 25 seamless integrations to make the order process as productive as possible.

- Inventory Manager
- ShipCenter
- SalesPad Mobile
- Customer Portal
- RMA
- Returns Tracker
- Manufacturing
- Dispatch
- Workflow for GP
- API
- Automation Agent
- EDI
- Reports & Dashboards
- UPS/FedEx
- Pacejet
- Avalara
- Thomson Reuters
- PayFabric
- Square
- Adobe Commerce
- Shopify
- WooCommerce
- Binary Stream MEM
- Blue Moon
- WennSoft
- HubSpot

Doc#	Customer	Doc Date	Warehouse Code	Total
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Batch: W-NEW ORDER				
WORD0150	Aaron Fitz Electrical	11/13/2023	WAREHOUSE	148.78
WORD0151	Aaron Fitz Electrical	11/13/2023	WAREHOUSE	124.47
WORD0152	Aaron Fitz Electrical	11/13/2023	WAREHOUSE	124.47
3				397.72
Batch: W-MARGIN REVIEW				
WORD0079	Aaron Fitz Electrical	11/08/2023	WAREHOUSE	73.50
1				73.50
Batch: W-BACKORDER				
WORD0063.2	Aaron Fitz Electrical	11/10/2023	WAREHOUSE	110.25
WORD0096	Aaron Fitz Electrical	08/08/2023	WAREHOUSE	29.76
WORD0146.2	Aaron Fitz Electrical	11/08/2023	WAREHOUSE	9.03
3				149.04
Batch: W-DROPSHIP				
WORD0101	Aaron Fitz Electrical	11/01/2023	WAREHOUSE	45.15
WORD0147.1	Aaron Fitz Electrical	11/08/2023	WAREHOUSE	9.03
WORD0148.1	Aaron Fitz Electrical	11/09/2023	WAREHOUSE	45.15
WORD0149.1	Aaron Fitz Electrical	11/13/2023	WAREHOUSE	45.15
4				144.48

"SalesPad reached ROI for us six months early and generated 24% more in annual savings than anticipated."

– Cavallo Customer, Energy Services

