SALESPAD®
BY CAVALLO

WENNSOFT INTEGRATION

Building insights with field service action

What is SalesPad's WennSoft Integration?

The WennSoft Integration brings WennSoft's job and service-call data together in SalesPad by Cavallo® to simplify your sales and purchasing processes so you can focus on more critical tasks. Stop manually updating your orders: Data about jobs and service calls are included automatically, increasing visibility across your operation.

You should use the WennSoft Integration if:

- You struggle to sync your jobs and services with your sales documents and purchase orders
- Your sales and customer service personnel have to switch among Microsoft Dynamics GP, SalesPad, and WennSoft to manage their processes

What does it look like in action?

See job and service-call information within your sales documents automatically — there's no need to add the information manually into multiple systems. Consolidate information seamlessly, and accurately track your quotes for jobs and services.

Purchasing Functionality

With the WennSoft Purchasing Functionality, view and edit WennSoft data on Purchase Orders with ease within SalesPad software. When you receive a Purchase Order in SalesPad, this information is automatically copied into the Receipt lines. As a result, the receipts are synced to their corresponding jobs and service calls.

With the WennSoft Integration, you can:

- View job and service call data: name, description, cost code
- Automatically sync job and service call data among SalesPad, Dynamics GP, and WennSoft
- Increase visibility into job and service call data with SalesPad sales data
- Utilize Workflow and Profit Manager to tailor your processes based on WennSoft job and service call data

Top value points:

- Easily manage the sales and purchasing processes for your jobs and service calls from SalesPad
- Quickly find job and service call information without leaving the context of your sales documents and purchase orders
- Simplify sales and customer service by consolidating data where it's needed

How can I expand my software tool kit?

The WennSoft connector is just one tool in your distribution software tool kit. Build out your complete distribution software solution with the SalesPad suite's additional features and modules — including next-level functionality like automated tasks and workflow, CRM tools, EDI, barcoding, and more. Elevate every process in your Order-to-Cash cycle, from selling to order fulfillment to shipping and payment collection, and accelerate their efficiency by uniting them under one powerfully flexible solution.

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