

CAVALLO[®]



ORDER
INTELLIGENCE FOR
**MICROSOFT
DYNAMICS
365 BC**

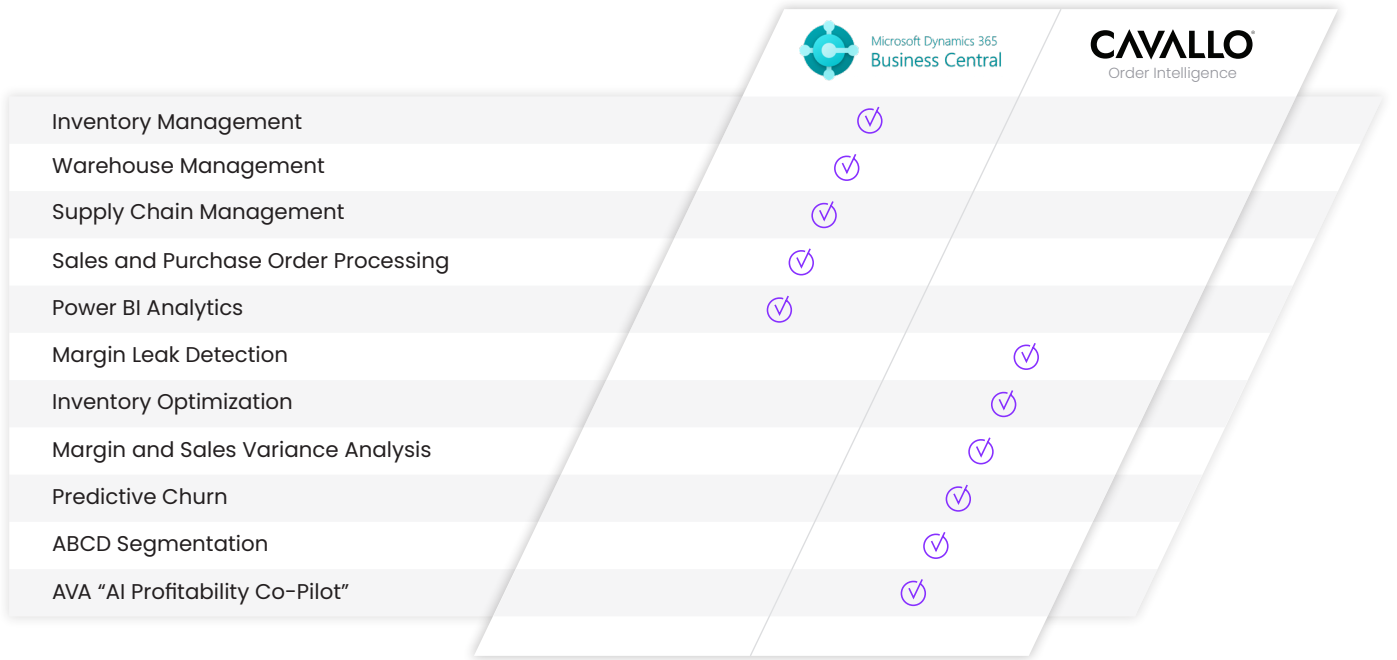
**Unleash profits with
automation, real-time
insights, and total
order control.**

Maximize throughput, drive profits, and take total control over your orders with a fully customizable, user-friendly interface that supercharges every step of your order process. Get ready to dominate your market and elevate your ERP with Order Intelligence.



Learn more at
cavallo.com/bc





Take Advantage of our Profit-Driving Solutions

Profit Scan™

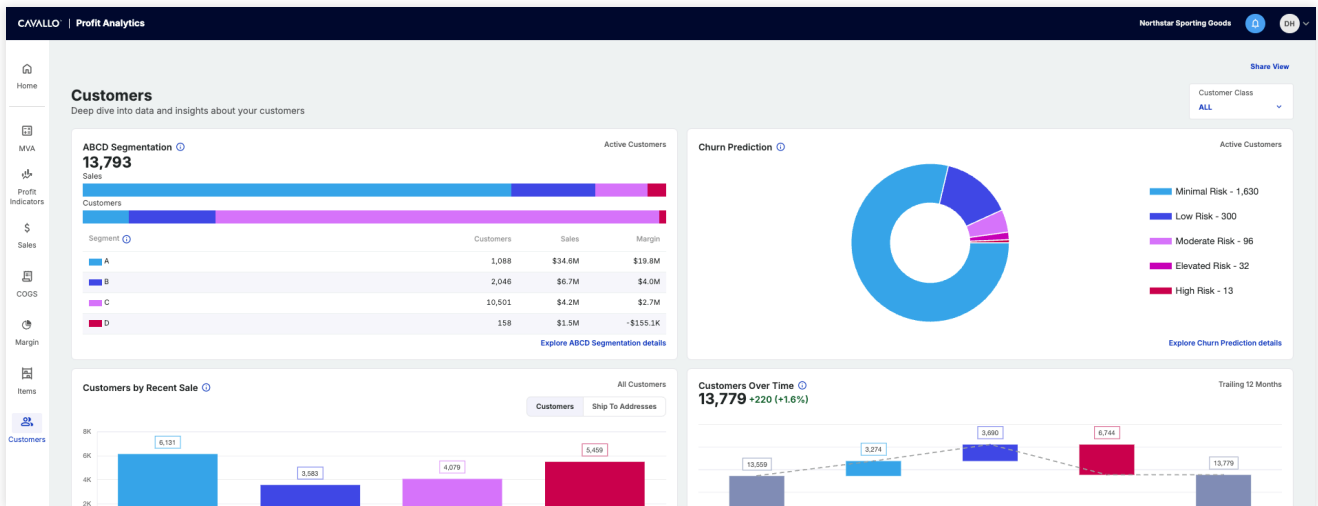
Stop margin leaks in their tracks by capturing thousands of low-margin orders in flight and eliminating hidden costs before they hit your bottom line. Get instant insights into thousands of active orders and implement proactive, corrective action to protect and boost your margins.

Mission Control™

Access automated workflows and powerful dashboards to drive maximum profits, complete order control, and unmatched visibility. Smart business rules catch and stop low-margin orders automatically, while real-time insights keep every order in view. With workflow automation, you can achieve peak precision and efficiency at the line level.

Profit Analytics™

Leverage data to analyze customer trends, optimize pricing, and master gross margin variance analysis. With this tool, you can spot margin leaks the moment they appear, keeping profits intact and on track and proactively pinpointing and tackling the root causes of erosion.



Unlock the Power of Order Intelligence for Microsoft Dynamics 365 Business Central

The Cavallo Order Intelligence Platform provides the flexibility to optimize order profitability based on your unique requirements.

- Automate order scanning to pinpoint margin erosion and view your least profitable orders in real time.
- Proactively optimize workflows and eliminate error-prone orders to stop profit leaks at scale.
- Leverage billions of data points to identify margin trends and unseen profit gaps that impact your bottom line.

Integrations

Cavallo supports BC users with seamless integrations to make the order process as productive as possible.

- Custom Fields
- Credit Card Processing

The screenshot displays the 'Mission Control' interface for 'Order Workflow'. The main area shows a sequence of steps: 'New Order' (Initial queue for orders), 'Customer Review' (Review missing info), 'Back Ordered' (Sales lines require POs), and 'Warehouse' (Warehouse Pick and Ship). Each step is linked to a 'Warehouse' queue. A sidebar on the left lists the queues: New Order, Customer Review, Back Ordered, Warehouse, Ship Package, and Final Review. Below the sidebar, a note explains: 'A queue represents a step in a workflow that can hold a number of documents. Each queue can have paths leading to one or more other queues.' The 'Warehouse' step is currently selected, showing a configuration panel with a toggle for 'Should any Action(s) be triggered when entering this queue?' and a list of actions to trigger, including 'Authorize Credit Card Payment' with a sub-action 'How much would you like to authorize?' and a 'Balance' dropdown.

“The level of customization of Cavallo’s workflows means you’re getting the exact functionality your business needs. Users have a much better understanding of how to put workflows together instead of relying on an expert within the ERP.”

– Robb Delprado, Senior Presales Architect, v Inc.