

CAVALLO[®]

ORDER
INTELLIGENCE FOR
**MICROSOFT
DYNAMICS
GP**

**Drive maximum
profitability and flawless
order execution.**

Eliminate efficiency gaps with
automated workflows and smart
business rules that put you in complete
control of order margins. Powerful order
entry tools slash manual work, boosting
speed and precision.



Learn more at
cavallo.com/gp



Take Advantage of our Profit-Driving Solutions

SalesPad*

Streamline your order-to-cash process with automation, workflows, and business rules to enhance critical order management activities. Revolutionize your order-to-cash process with game-changing automation, smart workflows, and business rules that maximize order management performance and streamline every critical task.

Profit Analytics™

Leverage data to analyze customer trends, optimize pricing, and master gross margin variance analysis. With this tool, you can spot margin leaks the moment they appear, keeping profits intact and on track and proactively pinpointing and tackling the root causes of erosion.

7x more orders without added staff

2-10x increase in pre-tax profit

80% cut in order processing times

Integrations

Cavallo supports GP users with 25 seamless integrations to make the order process as productive as possible.

- Inventory Manager
- ShipCenter
- SalesPad Mobile
- Customer Portal
- RMA
- Returns Tracker
- Manufacturing
- Dispatch
- Workflow for GP
- API
- Automation Agent
- EDI
- Reports & Dashboards
- UPS/FedEx
- Pacejet
- Avalara
- Thomson Reuters
- PayFabric
- Square
- Adobe Commerce
- Shopify
- WooCommerce
- Binary Stream MEM
- Blue Moon
- WennSoft
- HubSpot

Doc#	Customer	Doc Date	Warehouse Code	Total
WORLD150	Aaron Fitz Electrical	11/13/2023	WAREHOUSE	148.78
WORLD151	Aaron Fitz Electrical	11/13/2023	WAREHOUSE	124.47
WORLD152	Aaron Fitz Electrical	11/13/2023	WAREHOUSE	124.47
3				397.72
Batch: W-MARGIN REVIEW				
WORLD0079	Aaron Fitz Electrical	11/08/2023	WAREHOUSE	73.50
1				73.50
Batch: W-BACKORDER				
WORLD0063.2	Aaron Fitz Electrical	11/10/2023	WAREHOUSE	110.25
WORLD0096	Aaron Fitz Electrical	08/08/2023	WAREHOUSE	29.76
WORLD146.2	Aaron Fitz Electrical	11/08/2023	WAREHOUSE	9.03
3				149.04
Batch: W-DROPSHIP				
WORLD101	Aaron Fitz Electrical	11/01/2023	WAREHOUSE	45.15
WORLD147.1	Aaron Fitz Electrical	11/08/2023	WAREHOUSE	9.03
WORLD148.1	Aaron Fitz Electrical	11/09/2023	WAREHOUSE	45.15
WORLD149.1	Aaron Fitz Electrical	11/13/2023	WAREHOUSE	45.15
4				144.48

“SalesPad reached ROI for us six months early and generated 24% more in annual savings than anticipated.”

– Cavallo Customer, Energy Services

