Smart Printing™



ROUTE EVERY DOCUMENT TO THE RIGHT DESTINATION

For distributors, fulfillment velocity depends on order visibility and how fast documentation moves across your operations. Standard Business Central requires constant human intervention to sort and route basic documents to physical workstations or digital inboxes. Trapping staff in these slow, click-heavy print routines and emailing processes inevitably invites errors as order volume scales, creating operational and financial risks:

- **Fulfillment Velocity:** Are your teams wasting hours manually printing paperwork and sending emails order by order?
- **Operational Complexity:** Are you reliant on institutional knowledge just to handle specific customer layout and routing requirements?
- **Compliance Risk:** Are you exposed to heavy shipping fines and compromised trading agreements because manual processes let documentation errors slip through?

Smart Printing™, a core component of Cavallo's SalesPad for BC product suite, injects a fully automated decision layer that ensures the right documents make it to the right destination. The system instantly routes everything from shipping labels and customer alerts to internal reports the moment they are needed, eliminating manual bottlenecks. Your document delivery stays organized, error-free, and moving at peak velocity.

Hardware Agnostic
Works instantly with your existing BC printer setup

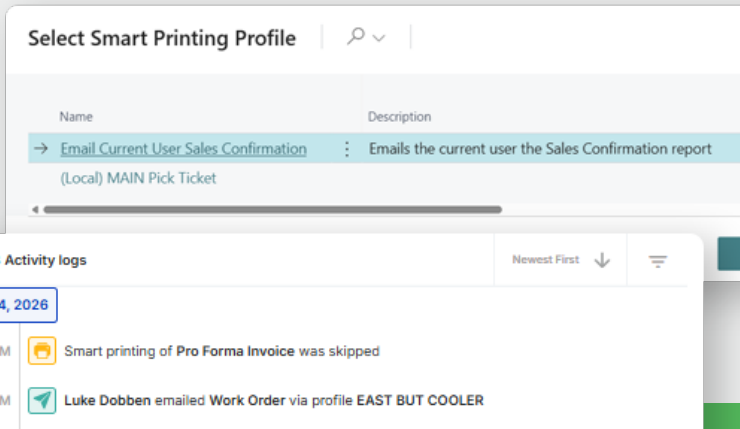
Systemize Your Routing Rules

Remove the guesswork from order processing and protect your operations from human error. Smart Printing replaces manual setups with pre-configured print profiles that automatically bundle report layouts and destinations. Instead of forcing operators to memorize custom client requirements for every scenario, the system dynamically filters options to display only the valid profiles that qualify for that specific document. When a new customer is onboarded, they automatically inherit the correct profile based on their system attributes, eliminating manual account setups.

Unattended Printing Automation

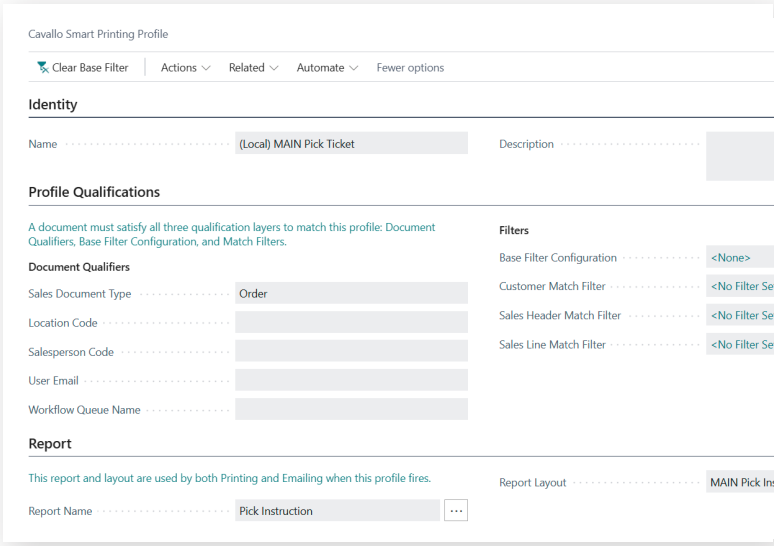
Turn manual document handling into a silent background process. Smart Printing acts as an invisible operator within your sales workflow queues, automatically generating and routing your custom reports and standard documents, like pick instructions, invoices, shipping labels, or automated emails, the moment a record advances through a workflow step. For high-volume days, your team can instantly output entire document queues in a single bulk pass. By transforming manual tasks into hands-free background processes, you dramatically reduce order cycle times and save hours of labor every day.

Requires Mission Control™



Error-Free Document Deliver

Protect your business from costly shipping errors, compliance fines, and customer disputes. Smart Printing dynamically inspects order data fields, such as warehouse zones, salesperson assignments, or custom fields, to generate the right documents with the expected layouts and route them to the proper destination automatically. It instantly handles specialized compliance logic, automatically triggering hazardous material labels or masking details for blind shipments. Every action is permanently logged on the document, turning compliance audits and order disputes into quick, simple lookups.



SMART PRINTING™ FEATURES

Named Print Profiles	Admins define global, pre-mapped profiles once so the exact destination and layout are saved and reused automatically.
Multivariable Qualification	Automatically evaluates data at the document, customer, line, and item level to instantly route the print job.
Custom BC Report Layout	Targets your custom-built Business Central report layouts and custom RDLC scripts instead of generic system templates.
Print to Any BC Printer	Sits comfortably on top of your existing hardware layer to path documents cleanly to laser, multi-tray, thermal, and industrial label printers.
Email-to-Printer Capable	Bypasses local network restrictions when needed by routing documents directly to any printer using its unique email address.
Full Document & Email Support	Extends your automation across the entire transaction lifecycle, providing support for quotes, orders, invoices, returns, and pick instructions—whether you need to route them to a physical tray or trigger a native Business Central email notification.
Single Print from Document Card	Allows users to bypass background automation with a reliable, single-click manual print command directly inside the active card view.